



## COUNTY ASSEMBLY OF TRANS NZOIA

TENDER NO: CATN/MC/10/2022-2023

### PROVISION OF MEDICAL INSURANCE COVER FOR MCA'S AND STAFF OF THE COUNTY ASSEMBLY

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2<sup>ND</sup> NOVEMBER 2022

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## SECTION I - INVITATION FOR TENDERS

TENDER NO. CATN/MC/10/2022/23

TENDER NAME:- PROVISION OF MEDICAL INSURANCE COVER FOR MCA'S AND STAFF OF THE COUNTY ASSEMBLY OF TRANS NZOIA

The County Assembly of Trans Nzoia invites sealed tenders from eligible candidates for the provision of Medical Insurance Cover for the County Assembly Members and Staff.

A complete set of tender documents may be downloaded from the County Assembly website: [www.transnzoiaassembly.go.ke](http://www.transnzoiaassembly.go.ke) or pick a soft copy from the Clerks Office.

Completed tender documents are to be enclosed in plain sealed envelopes, marked with the tender number and name and be deposited in the Tender Box situated at the main Reception of the county assembly offices addressed to the Clerk, County Assembly of Trans Nzoia, P.O. Box 4221, 30200 Kitale so as to be received on or before Friday 18<sup>th</sup> November 2022 at 10.00 am.

Prices quoted should be inclusive of all taxes, and delivery costs, must be in Kenya Shillings and shall remain valid for (365) days from the closing date of the tender.

Tenders will be opened immediately thereafter in the presence of the candidates or their representatives who choose to attend at the Assembly Boardroom.

## SECTION II - INSTRUCTION TO TENDERERS

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## SECTION II - INSTRUCTIONS TO TENDERERS

### 2.1. Eligible Tenderers

2.1.1 This Invitation for Tenders is open to all tenderers eligible as described in the Appendix to Instructions to Tenderers. Successful tenderers shall provide the services for the stipulated duration from the date of commencement (hereinafter referred to as the term) specified in the tender documents.

2.1.2 The procuring entity's employees, committee members, board members and their relatives (spouse and children) are not eligible to participate in the tender unless where specially allowed under section 131 of the Act.

2.1.3 Tenderers shall provide the qualification information statement that the tenderer (including all members of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the Procuring entity to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the services under this Invitation for tenders.

2.1.4 Tenderers involved in the corrupt or fraudulent practices or debarred from participating in public procurement shall not be eligible.

## **2.2 Cost of Tendering**

2.2.1 The Tenderer shall bear all costs associated with the preparation and submission of its tender, and the procuring entity, will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.

2.2.2 The procuring entity shall allow the tenderer to review the tender document free of charge.

## **2.3 Contents of Tender Document**

2.3.1 The tender documents comprise the documents listed below and addenda issued in accordance with clause 2.5 of these instructions to tenderers.

- (i) Instructions to Tenderers
- (ii) General Conditions of Contract
- (iii) Special Conditions of Contract
- (iv) Schedule of Requirements
- (v) Details of Insurance Cover
- (vi) Form of Tender
- (vii) Price Schedules
- (viii) Contract Form
- (ix) Confidential Business Questionnaire Form
- (x) Tender security Form
- (xi) Performance security Form
- (xii) Insurance Company's Authorization Form
- (xiii) Declaration Form

2.3.2 The Tenderer is expected to examine all instructions, forms, terms and specifications in the tender documents. Failure to furnish all information required by the tender documents or to submit a tender not substantially responsive to the tender documents in every respect will be at the tenderers risk and may result in the rejection of its tender.

## **2.4 Clarification of Tender Documents**

2.4.1 A Candidate making inquiries of the tender documents may notify the Procuring entity by post, fax or by email at the procuring entity's address indicated in the Invitation for tenders. The Procuring entity will respond in writing to any request for clarification of the tender documents, which it receives not later than seven (7) days prior to the deadline for the submission of the tenders, prescribed by the procuring entity.

2.4.2 The procuring entity shall reply to any clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender.

## **2.5 Amendment of Tender Documents**

At any time prior to the deadline for submission of tenders, the Procuring entity, for any reason, whether at its own initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by issuing an addendum.

All prospective tenderers who have obtained the tender documents will be notified of the amendment by post, fax or email and such amendment will be binding on them.

In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, the Procuring entity, at its discretion, may extend the deadline for the submission of tenders.

## **Language of Tenders**

2.6.1 The tender prepared by the tenderer, as well as all correspondence and documents relating to the tender exchanged by the tenderer and the Procuring entity, shall be written in English language. Any printed literature furnished by the tenderer may be written in another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the tender, the English translation shall govern.

## **2.7. Documents Comprising the Tender**

2.7.1 The tender prepared by the tenderer shall comprise the following components: A Tender Form and a Price Schedule completed in accordance with paragraph 2.8, 2.9 and 2.10 below.

Documentary evidence established in accordance with paragraph 2.1.2 that the tenderer is eligible to tender and is qualified to perform the contract if its tender is accepted;

Tender security furnished in accordance with paragraph 2.12 (if applicable) of the Confidential Business Questionnaire.

## **2.8. Form of Tender**

2.8.1 The tenderer shall complete the Tender Form and the Price Schedule furnished in the tender documents, indicating the services to be provided.

## **2.9. Tender Prices**

The tenderer shall indicate on the form of tender and the appropriate Price Schedule the unit prices and total tender price of the services it proposes to provide under the contract.

Prices indicated on the Price Schedule shall be the cost of the services quoted including all customs duties and VAT and other taxes payable.

Prices quoted by the tenderer shall remain fixed during the Term of the contract unless otherwise agreed by the parties. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected, pursuant to paragraph 2.2.2

Contract price variations shall not be allowed from contracts not exceeding one year (12 months)

Where contract price variation is allowed, the variation shall not exceed 15% of the original contract price.

Price variation requests shall be processed by the procuring entity within 30 days of receiving the request.

## **2.10. Tender Currencies**

2.10.1 Prices shall be quoted in Kenya Shillings

## **2.11. Tenderers Eligibility and Qualifications**

2.11.1 Pursuant to paragraph 2.1 the tenderer shall furnish, as part of its tender, documents establishing the tenderers eligibility to tender and its qualifications to perform the contract if it's tender is accepted.

2.11.2 The documentary evidence of the tenderer's qualifications to perform the contract if its tender is accepted shall establish to the Procuring entity's satisfaction that the tenderer has the financial and technical capability necessary to perform the contract.

## **2.12. Tender Security**

2.12.1 The tenderer shall furnish, as part of its tender, a tender security for the amount and form specified in the Appendix to Instructions to Tender.

2.12.2 The tender security shall not exceed 2 per cent of the tender price.

2.12.3 The tender security is required to protect the Procuring entity against the risk of Tenderer's conduct which would warrant the security's forfeiture, pursuant to paragraph 2.12.7

2.12.4 The tender security shall be denominated in Kenya Shillings or in another freely convertible currency, and shall be in the form a) A bank guarantee. b) Such insurance guarantee approved by the Authority.

2.12.5 Any tender not secured in accordance with paragraph 2.12.1. and 2.12.3 shall be rejected by the Procuring entity as non-responsive, pursuant to paragraph 2.20.

2.12.6 Unsuccessful Tenderer's tender security will be discharged or returned as promptly as possible but not later than thirty (30) days after the expiration of the period of tender validity

2.12.7 The successful Tenderer's tender security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.29, and furnishing the performance security, pursuant to paragraph 2.30

2.12.8 The tender security may be forfeited:

(a) If a tenderer withdraws its tender during the period of tender validity.

(b) In the case of a successful tenderer, if the tenderer fails: (i) To sign the contract in accordance with paragraph 2.29 Or (ii) To furnish performance security in accordance with paragraph 31.

(c) If the tenderer rejects correction of an arithmetic error in the tender.

## **2.13. Validity of Tenders**

2.13.1 Tenders shall remain valid for 120 days after date of tender opening pursuant to paragraph 2.18. A tender valid for a shorter period shall be rejected by the Procuring entity as non-responsive.

2.13.2 In exceptional circumstances, the Procuring entity may solicit the Tenderer's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tender security provided under paragraph 2.12 shall also be suitably extended. A tenderer granting the request will not be required nor permitted to modify its tender.

## **2.14. Format and Signing of Tenders**

2.14.1 The tenderer shall prepare an original and a copy of the tender, clearly marking each "ORIGINAL TENDER" and "COPY OF TENDER," as appropriate. In the event of any discrepancy between them, the original shall govern.

2.14.2 The original and all copies of the tender shall be typed or written in indelible ink and shall be signed by the tenderer or a person or persons duly authorized to bind the tenderer to the contract. All pages of the tender, except for un-amended printed literature, shall be initialed by the person or persons signing the tender.

2.14.3 The tender shall have no interlineations, erasures, or overwriting except as necessary to correct errors made by the tenderer, in which case such corrections shall be initialed by the person or persons signing the tender.

## **2.15 Sealing and Marking of Tenders**

2.15.1 The tenderer shall seal the original and the copy of the tender in separate envelopes, duly marking the envelopes as “ORIGINAL TENDER” and “COPY OF TENDER”. The envelopes shall then be sealed in an outer envelope.

2.15.2 The inner and outer envelopes shall: (a) Be addressed to the Procuring entity at the address given in the Invitation to Tender. (b) Bear tender number and name in the invitation to tender and the words, “DO NOT OPEN BEFORE 18/11/2022 at 10.00 am.

2.15.3 The inner envelopes shall also indicate the name and address of the tenderer to enable the tender to be returned unopened in case it is declared “late”.

2.15.4 If the outer envelope is not sealed and marked as required by paragraph 2.15.2, the Procuring entity will assume no responsibility for the tender’s misplacement or premature opening.

## **2.16. Deadline for Submission of Tenders**

(c) Tenders must be received by the Procuring entity at the address specified under paragraph 2.15.2 not later than 18/11/2022 at 10.00 am. The Procuring entity may, at its discretion, extend this deadline for the submission of tenders by amending the tender documents in accordance with paragraph 2.5.3 in which case all rights and obligations of the Procuring entity and candidates previously subject to the deadline will thereafter be subject to the deadline as extended.

Bulky tenders which will not fit the tender box shall be received by the procuring entity as provided for in the appendix.

## **2.17. Modification and Withdrawal of Tenders**

2.17.1 The tenderer may modify or withdraw its tender after the tender’s submission, provided that written notice of the modification, including substitution or withdrawal of the tenders, is received by the Procuring entity prior to the deadline prescribed for submission of tenders.

2.17.2 The tenderer’s modification or withdrawal notice shall be prepared, sealed, marked and dispatched in accordance with the provisions of paragraph 2.15. A withdrawal notice may also be sent by fax or email but followed by a signed confirmation copy, postmarked not later than the deadline for submission of tenders.

2.17.3 No tender may be modified after the deadline for submission of tenders.

2.17.4 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity. Withdrawal of a tender during this interval may result in the Tenderer’s forfeiture of its tender security, pursuant to paragraph 2.12.7.

## **2.18. Opening of Tenders**

2.18.1 The Procuring entity will open all tenders in the presence of tenderers' representatives who choose to attend on the 18/11/2022 at 10.00 am and in the location specified in the invitation for tenders. The tenderers' representatives who are present shall sign a register evidencing their attendance.

2.18.2 The tenderers' names, tender modifications or withdrawals, tender prices, discounts, and the presence or absence of requisite tender security and such other details as the Procuring entity, at its discretion, may consider appropriate, will be announced at the opening.

2.18.3 The Procuring entity will prepare minutes of the tender opening, which may be submitted to tenderers that signed the tender opening register and will have made the request.

## **2.19 Clarification of Tenders**

2.19.1 To assist in the examination, evaluation and comparison of tenders the Procuring entity may, at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance of the tender shall be sought, offered, or permitted.

2.19.2 Any effort by the tenderer to influence the Procuring entity in the Procuring entity's tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers' tender.

## **2.20 Preliminary Examination and Responsiveness**

2.20.1 The Procuring entity will examine the tenders to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed, and whether the tenders are generally in order.

2.20.2 Arithmetical errors will be rectified on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected. If the candidate does not accept the correction of the errors, its tender will be rejected, and its tender security forfeited. If there is a discrepancy between words and figures, the amount in words will prevail

2.20.3 The Procuring entity may waive any minor informality or non-conformity or irregularity in a tender which does not constitute a material deviation provided such waiver does not prejudice or affect the relative ranking of any tenderer.

2.20.4 Prior to the detailed evaluation, pursuant to paragraph 2.20, the Procuring entity will determine the substantial responsiveness of each tender to the tender documents. For purposes of these paragraphs, a substantially responsive tender is one which conforms to

all the terms and conditions of the tender documents without material deviations, the Procuring entity's determination of a tender's responsiveness is to be based on the contents of the tender itself without recourse to extrinsic evidence.

2.20.5 If a tender is not substantially responsive, it will be rejected by the procuring entity and may not subsequently be made responsive by the tenderer by correction of the nonconformity.

## **2.21. Conversion to single currency**

2.21.1 Where other currencies are used, the Procuring entity will convert those currencies to Kenya Shillings using the selling exchange rate on the date of tender closing provided by the Central Bank of Kenya.

## **2.22. Evaluation and Comparison of Tenders**

2.22.1 The Procuring entity will evaluate and compare the tenders which have been determined to be substantially responsive, pursuant to paragraph 2.20

2.22.2 The comparison shall be of the price including all costs as well as duties and taxes payable on all the materials to be used in the provision of the services.

2.22.3 The Procuring entity's evaluation of a tender will take into account, in addition to the tender price, the following factors, in the manner and to the extent indicated in paragraph 2.22.4.

- (a) Operational plan proposed in the tender;
- (b) Deviations in payment schedule from that specified in the Special Conditions of Contract

2.22.4 Pursuant to paragraph 2.22.2. the following evaluation methods will be applied.

- (a) Operational Plan

The Procuring entity requires that the services under the Invitation for Tenders shall be performed at the time specified in the Schedule of Requirements. Tenderers' offering to perform longer than the procuring entity's required delivery time will be treated as nonresponsive and rejected.

- (b) Deviation in payment schedule

Tenderers shall state their tender price for the payment on schedule outlined in the special conditions of contract. Tenders will be evaluated on the basis of this base price. Tenderers are, however, permitted to state an alternative payment schedule and indicate the reduction in tender price they wish to offer for such alternative payment schedule. The Procuring entity may consider the alternative payment schedule offered by the selected tenderer.

2.22.5 The tender evaluation committee shall evaluate the tender within 30 days from the date of opening the tender.

2.22.6 To qualify for contract award, the tenderers shall have the following:-

a. Necessary qualifications, capacity experience, services equipment and facilities to provide what is being procured.

b. Legal capacity to enter into a contract for procurement

c. Shall not be insolvent, in receivership, bankrupt or in the process of being wound up, is not the subject of legal proceedings relating to the foregoing.

d. Shall not be debarred from participating in public procurement.

### **2.23. Contacting the Procuring entity**

2.23.1 Subject to paragraph 2.19 no tenderer shall contact the Procuring entity on any matter relating to its tender, from the time of the tender opening to the time the contract is awarded.

2.23.2 Any effort by a tenderer to influence the Procuring entity in its decisions on tender evaluation, tender comparison, or contract award may result in the rejection of the Tenderers' tender.

### **2.24 Award of Contract**

#### **(a) Post-qualification**

2.24.1 The Procuring entity will verify and determine to its satisfaction whether the tenderer that is selected as having submitted the lowest evaluated responsive tender is qualified to perform the contract satisfactorily.

2.24.2 The determination will take into account the tenderer financial and technical capabilities. It will be based upon an examination of the documentary evidence of the tenderers qualifications submitted by the tenderer, pursuant to paragraph 2.11.2, as well as such other information as the Procuring entity deems necessary and appropriate

2.24.3 An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in rejection of the Tenderer's tender, in which event the Procuring entity will proceed to the next lowest evaluated tender to make a similar determination of that Tenderer's capabilities to perform satisfactorily.

#### **(b) Award Criteria**

2.24.4 Subject to paragraph 2.29 the Procuring entity will award the contract to the successful tenderer whose tender has been determined to be substantially responsive and has been determined to be the lowest evaluated tender, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.

2.24.5 The Procuring entity reserves the right to accept or reject any tender, and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to inform the affected tenderer or tenderers of the grounds for the Procuring entity's action. If the Procuring entity determines that none of the tenders is responsive, the Procuring entity shall notify each tenderer who submitted a tender.

2.24.6 A tenderer who gives false information in the tender document about his qualification or who refuses to enter into a contract after notification of contract award shall be considered for debarment from participating in future public procurement.

## **2.25 Notification of Award**

2.25.1 Prior to the expiration of the period of tender validity, the Procuring entity will notify the successful tenderer in writing that its tender has been accepted. 2.25.2 The notification of award will signify the formation of the contract subject to the signing of the contract between the tenderer and the procuring entity pursuant to clause 2.29. Simultaneously the other tenderers shall be notified that their tenders were not successful.

2.25.3 Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 2.29 the Procuring entity will promptly notify each unsuccessful Tenderer and will discharge its tender security, pursuant to paragraph 2.12

## **2.26. Procuring entity's Right to Vary quantities**

2.26.1 The procuring entity reserves the right at the time of contract award to increase or decrease the quantity of goods originally specified in the Schedule of requirements without any change in unit price or other terms and conditions.

## **2.27. Procuring entity's Right to accept or Reject any or all Tenders**

2.27.1 The Procuring entity reserves the right to accept or reject any tender, and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to inform the affected tenderer or tenderers of the grounds for the Procuring entity's action.

## **2.28 Signing of Contract**

2.28.1 At the same time as the Procuring entity notifies the successful tenderer that its tender has been accepted, the Procuring entity will simultaneously inform the other tenderers that their tenders have not been successful.

2.28.2 Within fourteen (14) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to the Procuring entity.

2.28.4 The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is administrative review request.

## **2.29 Performance Security**

2.29.1 The successful tenderer shall furnish the performance security in accordance with the Conditions of Contract, in a form acceptable to the Procuring entity. This should be 10% of the contract value.

2.29.2 Failure by the successful tenderer to comply with the requirement of paragraph 2.29 or paragraph 2.30.1 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event the Procuring entity may make the award to the next lowest evaluated tender or call for new tenders.

### **2.30 Corrupt or Fraudulent Practices**

2.30.1 The Procuring entity requires that tenderers observe the highest standard of ethics during the procurement process and execution of contracts. A tenderer shall sign a declaration that he has not and will not be involved in corrupt or fraudulent practices.

2.30.2 The Procuring entity will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question

2.30.3 Further a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public Procurement in Kenya.

### **Appendix to instructions to Tenderers**

The following information for the procurement of insurance services shall complement, supplement, or amend, the provisions on the instructions to tenderers. Wherever there is a conflict between the provisions of the instructions to tenderers and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to tenderers.

REF;- PARTICULARS OF APPENDIX TO INSTRUCTIONS;-

2.1

- (i) Must be a member of the Association of Kenya Insurers (AKI)
- (ii) Must have underwritten at least 2.5 billion medical premiums per year for the last three years ie 2019, 2020 and 2021.
- (iii) Must have paid up capital of at least KShs. 600,000,000.00
- (iv) Audited Accounts for the last three years ie 2019, 2020 and 2021
- (v) The bidder should have adequate experience in handling medical insurance and must have done medical insurance for the last ten (10) years. Attach IRA certificate as proof.
- (vi) At least 5No. number of Technical staff and 5No. Management staff
- (vii) Pin Certificates

- (viii) Tax Compliance Certificates
- (ix) Certificate of Registration /Incorporation
- (x) List of Hospitals Covered

2.12

Tender Security shall be in the form of Bank Guarantee or Bankers Cheque at 2% and must be valid for at least 120 days after the tender opening.

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### SECTION III GENERAL CONDITIONS OF CONTRACT

#### 3.1. Definitions

3.1.1 In this Contract, the following terms shall be interpreted as indicated:

(a) “The Contract” means the agreement entered into between the Procuring entity and the tenderer, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.

(b) “The Contract Price” means the price payable to the tenderer under the Contract for the full and proper performance of its contractual obligations

(c) “The Services” means services to be provided by the tenderer including any documents, which the tenderer is required to provide to the Procuring entity under the Contract.

(d) “The Procuring entity” means the organization procuring the services under this Contract

(e) “The Contractor” means the organization or firm providing the services under this Contract.

(f) “GCC” means the General Conditions of Contract contained in this section.

(g) “SCC” means the Special Conditions of Contract

(h) “Day” means calendar day

### **3.2. Application**

3.2.1 These General Conditions shall apply to the extent that they are not superseded by provisions of other part of the contract

### **3.3. Standards**

3.3.1 The services provided under this Contract shall conform to the standards mentioned in the schedule of requirements.

### **3.4. Use of Contract Documents and Information**

3.4.1 The Contractor shall not, without the Procuring entity’s prior written consent, disclose the Contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the Procuring entity in connection therewith, to any person other than a person employed by the contractor in the performance of the Contract.

3.4.2 The Contractor shall not, without the Procuring entity’s prior written consent, make use of any document or information enumerated in paragraph 2.4.1 above.

3.4.3 Any document, other than the Contract itself, enumerated in paragraph 2.4.1 shall remain the property of the Procuring entity and shall be returned (all copies) to the Procuring entity on completion of the contract’s or performance under the Contract if so required by the Procuring entity.

### **3.5. Patent Rights**

3.5.1 The Contractor shall indemnify the Procuring entity against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the services under the contract or any part thereof.

### **3.6 Performance Security**

3.6.1 Within fourteen (14) days of receipt of the notification of Contract award, the successful tenderer shall furnish to the Procuring entity the performance security where applicable in the amount specified in Special Conditions of Contract.

3.6.2 The proceeds of the performance security shall be payable to the Procuring entity as compensation for any loss resulting from the Tenderer's failure to complete its obligations under the Contract.

3.6.3 The performance security shall be denominated in the currency of the Contract, or in a freely convertible currency acceptable to the Procuring entity and shall be in the form of:  
a) A bank guarantee. b) Such insurance guarantee approved by the Authority.

3.6.4 The performance security will be discharged by the Procuring entity and returned to the Candidate not later than thirty (30) days following the date of completion of the Contractor's performance of obligations under the Contract, including any warranty obligations, under the Contract.

### **3.7. Delivery of services and Documents**

3.7.1 Delivery of the services shall be made by the Contractor in accordance with the terms specified by the procuring entity in the schedule of requirements and the special conditions of contract

### **3.8. Payment**

3.8.1. The method and conditions of payment to be made to the contractor under this Contract shall be specified in SCC

3.8.2. Payment shall be made promptly by the Procuring entity, but in no case later than sixty (60) days after submission of an invoice or claim by the contractor

### **3.9. Prices**

3.9.1 Prices charged by the contractor for Services performed under the Contract shall not, with the exception of any price adjustments authorized in SCC vary from the prices quoted by the tenderer in its tender or in the procuring entity's request for tender validity extension the case may be. No variation in or modification to the terms of the contract shall be made except by written amendments signed by the parties.

### **3.10. Assignment**

3.10.1 The Contractor shall not assign, in whole or in part, its obligations to perform under this Contract, except with the Procuring entity's prior written consent.

### **3.11. Termination for Default**

3.11.1 The Procuring entity may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the Contractor terminate this Contract in whole or in part:

- (a) If the Contractor fails to provide any or all of the services within the period(s) specified in the Contract, or within any extension thereof granted by the Procuring entity.
- (b) If the Contractor fails to perform any other obligation(s) under the Contract
- (c) If the Contractor in the judgment of the Procuring entity has engaged in corrupt or fraudulent practices in competing for or in executing the contract.

In the event the Procuring entity terminates the contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, services similar to those un-delivered and the Contractor shall be liable to the Procuring entity for any excess costs for such similar services. However the contractor shall continue performance of the contract to extent not terminated.

### **3.12. Termination for Insolvency**

3.12.1 The Procuring entity may at any time terminate the contract by giving written notice to the Contractor if the contractor becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the contractor, provided that such termination will not prejudice or affect any right of action or remedy, which has accrued or will accrue thereafter to the procuring entity.

### **3.13. Termination for Convenience**

3.13.1 The Procuring entity by written notice sent to the contractor may terminate the contract in whole or in part, at any time for its convenience. The notice of termination shall specify that the termination is for the procuring entities convenience, the extent to which performance of the contractor of the contract is terminated and the date on which such termination becomes effective.

3.13.2 For the remaining part of the contract after termination the procuring entity may elect to cancel the services and pay to the contractor an agreed amount for partially completed services.

### **3.14 Resolution of Disputes**

3.14.1 The procuring entity and the contractor shall make every effort to resolve amicably by direct informal negotiations on disagreements or disputes arising between them under or in connection with the contract.

3.14.2 If after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute either party may require that the dispute be referred for resolution to the formal mechanisms specified in the SCC.

### **3.15. Governing Language**

3.15.1. The contract shall be written in the English language. All correspondence and other documents pertaining to the contract, which are exchanged by the parties, shall be written in the same language.

### **3.16. Applicable Law**

3.16.1 The contract shall be interpreted in accordance with the laws of Kenya unless otherwise expressly specified in the SCC.

### **3.17 Force Majeure**

3.17.1 The Contractor shall not be liable for forfeiture of its performance security, or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

### **3.18 Notices**

3.18.1 Any notices given by one party to the other pursuant to this contract shall be sent to the other party by post or by Fax or Email and confirmed in writing to the other party's address specified in the SCC.

3.18.2 A notice shall be effective when delivered or on the notices effective date, whichever is later.

## **SECTION IV – SPECIAL CONDITIONS OF CONTRACT**

Special conditions of Contract shall supplement the general conditions of contract, wherever there is a conflict between the GCC and the SCC, the provisions of the SCC herein shall prevail over those in the GCC.

### **4.1. CONDITIONS TO BE MET BY THE INSURANCE COMPANY**

4.1.1 Note that this is a one year contract but renewable for a further year depending on satisfactory service.

4.1.2 Must be registered with the Commissioner of Insurance for the current year and a copy of the current license be submitted.

4.1.3 Must have done annual gross premiums in previous years of Kshs.2,500,000,000.00 each for the last three years 2019, 2020 and 2021.

4.1.4 Must have paid up capital of at least Kshs. 600,000,000.00.

4.1.5 The underwriter must provide evidence of doing Medical Insurance for the last ten (10) years. Provide IRA licences for the medical class for the period.

4.1.6 Must give a list of ten (10) reputable clients and the total clients premiums for the last two (2) years

4.1.7 Must submit a copy of the audited accounts for three previous years (2019, 2020 and 2021)

4.1.8 Must have total number of management staff of at least 5No. and 5No. of Technical staff with more than 15 years experience. (Staff profiles must be attached)

4.1.9 Must attach approval from IRA confirming medical Re- Insurance arrangement for the year 2022 and medical treaty

4.1.10 Must submit copies of the following documents;

- (a) PIN Certificate

- (b) Tax Compliance Certificate
  - (c) Certificate of Registration/Incorporation
- 4.1.11 Must be a member of the Association of Kenya Insurance (AKI)

4.4 Special Conditions of Contract as relates to the General Conditions of Contract

## REFERENCE OF GENERAL CONDITIONS OF CONTRACT

### SPECIAL CONDITIONS OF CONTRACT

- 3.6 Performance Security required at 10% of the bid value
- 3.8 Payment After terms and Conditions of Order request are met.
- 2.14 Required: Format and Signing of Tenders
- 2.15 Required: Sealing and marking of tenders

## SECTION V - SCHEDULE OF REQUIREMENTS.

### DETAILS OF THE MEDICAL INSURANCE COVER.

#### Background

#### MEDICAL COVER FOR MEMBERS AND STAFF OF THE COUNTY ASSEMBLY

County Assembly of Trans Nzoia was established under Article 176 of the Constitution of Kenya 2012.

**Scope of works:** Proposed medical insurance scheme

County Assembly of Trans Nzoia requires the procurement of a medical insurance scheme for its Members and staff.

The following are the specifications of the cover:-

- To cover 36 Honourable Members of the County Assembly
- 99 Staff Members of the County Assembly

**Enhanced for both in-patient and out-patient to cover:**

- Pre-existing conditions
- Chronic illnesses

Hospitalization and Medical expenses subject to the annual limit should include:-

- Consultation fees and evacuation costs directly leading to hospitalization
- Admission in a ward bed either general or private ward

- Surgeons and Anesthetic fees
- ICU/HDU and theatre charges paid in full
- Doctor's fees
- Emergency road evacuation
- Diagnostic services, chemotherapy
- Physiotherapist fees
- Daycare surgeries and procedures
- Prescribed drugs, dressing, surgical appliances
- Optic arising from disease or injury
- Dental arising from disease or injury
- 1st Caesarean operation undergone in the lifetime of the individual

Geographical limits: Kenya but worldwide for a period of up to six weeks while on holiday or on business.

COVER LIMITS:

The following limits should be applied to Members and Staff of the County Assembly.

MEMBERS OF THE COUNTY ASSEMBLY COVER LIMITS

Total members population should be computed on the below basis:-

- 36 Hon Members @ M+5
- 99 Members of Staff @ M+5

Job Band	Employees No.	Inpatient	Outpatient	Maternity	Dental	Optical
Hon Members	36	3M	200k	100K	50K	50K
R - T	3	2M	250K	150K	30K	35K
K - Q	56	1.5M	200K	100K	30K	25K
G - J	35	1M	150K	75K	30K	15K
A - F	5	750K	100K	50K	30K	15K
Total Pop	135					

**SECTION VI - STANDARD FORMS**

Notes on the standard Forms

6.1 Form of TENDER - The form of Tender must be completed by the tenderer and submitted with the tender documents. It must also be duly signed by duly authorized representatives of the tenderer.

6.2 Price Schedule Form - The price schedule form must similarly be completed and submitted with the tender.

6.3 Contract Form - The contract form shall not be completed by the tenderer at the time of submitting the tender. The contract form shall be completed after contract award and should incorporate the accepted contract price.

6.4 Confidential Business Questionnaire Form - This form must be completed by the tenderer and submitted with the tender documents.

6.5 Tender Security Form - When required by the tender document the tenderer shall provide the tender security either in the form included hereinafter or in another format acceptable to the procuring entity.

6.6 Technical Evaluation Criteria - This form shows the summary of Technical Evaluation Criteria for this Tender.

#### Form of Tender

Date:.....

To The Clerk,  
County Assembly of Trans Nzoia,  
P.O.Box 4221,  
KITALE.

Tender No. CATN/MC/10/2022/23 (Provision of Medical Insurance Cover for MCA's and Staff)

Gentlemen and/or Ladies:-

Having examined the Tender documents including Addenda No. (Insert numbers) ..... the receipt of which is hereby duly acknowledged, we the undersigned, offer to provide medical Insurance cover under this tender in conformity with the said Tender document for the sum of ..... [Total Tender amount in words and figures] or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Tender.

We undertake, if our Tender is accepted, to provide the medical Insurance Cover in accordance with the conditions of the tender.

We agree to abide by this Tender for a period of 365 days from the date fixed for Tender opening of the Instructions to Tenderers, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

This Tender, together with your written acceptance thereof and your notification of award, shall constitute a Contract between us subject to the signing of the contract by both parties.

We understand that you are not bound to accept the lowest or any tender you may receive.

Dated this..... day of .....2022

[Signature]..... [In the capacity of] .....

Duly authorized to sign tender for and on behalf of .....

### Price Schedule Form

Item No.	Description of Insurance Cover	Total Premium
1.		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		

### Contract Form

THIS AGREEMENT made the ..... day of 2022 .....

between [.....] of ..... [country of Procurement entity] (hereinafter called “the Procuring entity”) of the one part and

[name of tenderer] of ..... [city and country of tenderer] (hereinafter called “the tenderer”) of the other part:

WHEREAS the Procuring entity invited tenders for the medical insurance cover and has accepted a tender by the tenderer for the supply of the services in the sum of [.....] (hereinafter called “the Contract Price”).

NOW THIS AGREEMENT WITNESSTH AS FOLLOWS:-

1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to.

2. The following documents shall be deemed to form and be read and construed as part of this Agreement, viz:

- (a) the Tender Form and the Price Schedule submitted by the tenderer;
- (b) the Schedule of Requirements
- (c) the Details of cover
- (d) the General Conditions of Contract
- (e) the Special Conditions of Contract; and
- (f) the Procuring entity's Notification of Award

3. In consideration of the payments to be made by the Procuring entity to the tenderer as hereinafter mentioned, the tenderer hereby covenants with the Procuring entity to provide the medical insurance cover and to remedy defects therein in conformity in all respects with the provisions of the Contract.

4. The Procuring entity hereby covenants to pay the tenderer in consideration of the provision of the services and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the contract at the time and in the manner prescribed by the contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with their respective laws the day and year first above written

Signed, sealed, delivered by.....the.....(for the Procuring entity)

Signed, sealed, delivered by.....the..... (for the tenderer)

In the presence of .....

### **CONFIDENTIAL BUSINESS QUESTIONNAIRE**

You are requested to give the particulars indicated in Part 1 and either Part 2(a), 2(b), or 2(c) Which ever applies to your type of business

You are advised that it is a serious offence to give false information on this Form. Part General:

Business Name .....

Location of business premises .....

Plot No. .... Street/Road .....  
Postal Address ..... Tel. No. .... Fax ..... Email .....

Nature of business .....  
Registration Certificate No. ....

Maximum value of business which you can handle at any one time Kshs.  
..... Name of your bankers .....

Branch .....

Part 2(a) – Sole Proprietor: Your name in full ..... Age  
..... Nationality ..... Country of origin  
.....

Citizenship details.....

Party 2(b) – Partnership Give details of partners as follows

Name	Nationality	Citizenship Details	Shares
1. ....			
2. ....			
3. ....			
4. ....			
5. ....			

Part 2(c) – Registered Company: Private or public  
..... State the  
nominal and issued capital of the company – Nominal Kshs..  
..... Issued  
Kshs.....

Give details of all directors as follows

Name	Nationality	Citizenship Details	Shares
1. ....			
2. ....			
3. ....			
4. ....			
5. ....			

Date..... Signature of Tenderer  
.....

If a citizen, indicate under “Citizenship Details” whether by Birth, Naturalization or Registration

## TENDER SECURITY FORM

Whereas..... (hereinafter called “the tenderer” has submitted its bid dated ..... for the provision of insurance services to the County Assembly of Trans Nzoia.

KNOW ALL PEOPLE by these presents that WE .....of ..... having our registered office in Kenya do bind ourself to pay the County Assembly of Trans Nzoia (hereinafter called “the procuring entity” in the sum of ..... for which payment will and truly be made to the said procuring entity, the Bank binds itself, its successors, and assigns by these presents. Sealed with the Common Seal of the said Bank this..... day of..... 2022

THE CONDITIONS of this obligation are:-

1. If the tenderer withdraws its tender during the period of tender validity specified by the procuring entity on the Form; or
2. If the tenderer, having been notified of the acceptance of its tender by the procuring entity during the period of tender validity .
  - (a) fails or refuses to execute the Contract Form, if required; or
  - (b) fails or refuses to furnish the performance security, in accordance with the Instructions to tenders.

We undertake to pay to the procuring entity up to the above amount upon receipt of its first written demand, without the procuring entity having to substantiate its demand, provided that in its demand the procuring entity will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the conditions, specifying the occurred condition(s).

This tender guarantee will remain in force up to and including thirty (30) days after the period of tender validity, and any demand in respect thereof should reach the Bank not later than the above stated date.

[Authorized Signatories and official stamp of the Bank]

## EVALUATION CRITERIA.

### **Evaluation stages:**

The evaluation process of this tender will be done in three stages as follows:-

A. Preliminary/Mandatory Evaluation

B. Technical Evaluation

C. Financial Evaluation

### **A. Preliminary/Mandatory Evaluation**

Bidders must submit the below documents which must be current for them to be evaluated. This is a prerequisite for any Contractor to proceed for technical evaluation.

- (1) Must be registered with the Insurance Regulatory Authority (IRA) - Provide copy of Certificate.
- (2) Must be a member of the Association of Kenya Insurers (AKI) (Provide membership certificate)
- (3) Must submit copies of the following: -
  - a. PIN Certificate
  - b. Tax Compliance Certificate (Current)
  - c. Registration Certificate or Certificate of Incorporation
- (4) Must have underwritten at least 2.5 billion medical premiums per year for the last three years ie 2019 and 2020 and 2021
- (5) Must have paid up capital of at least KShs. 600,000,000.00
- (6) Must provide Audited financial statements for the last three years ie 2019, 2020 and 2021
- (7) The bidder should have adequate experience in medical insurance for the last ten (10) years. Provide IRA licences for the Medical class.
- (8) Must attach approval from IRA confirming Medical Re-Insurance arrangement for the year 2022 and the Medical treaty.
- (9) Provide proof of your branch network in major cities in Kenya ie Nairobi, Mombasa, Nakuru, Kisumu and Eldoret.
- (10) Provide list of service providers within the country and overseas.

### **TECHNICAL EVALUATION**

No.	Item Description	Scores
1.	List of at least (10) Corporate Clients the firm has handled in the last two years in the public sector ie 2020 and 2021. Provide contracts signed as proof.	15 Marks
2.	Give a detailed company profile and experience in Medical Insurance. List at least five (5) key professional staff with 15 years experience and specify their portfolio. Attach their CVs.	10 Marks

3.	Financial stability of the proposed Underwriter. Audited accounts for the last two years. Must have paid up capital of at least 600 Million.	20 Marks
4.	Network coverage. Provide list of approved Hospitals in major cities of Nairobi, Mombasa, Nakuru, Eldoret, Kisumu and Kitale including specialised clinics.	20 Marks
5.	Scheme Administration. Give an elaborate proposal on how you will manage the cover, key personnel involved and times of access, refunds or re-imbursements where allowed.	20 Marks
6.	List any additional benefits that members will enjoy eg a fully integrated benefits administration and overseas facilities	10 Marks
7.	Document conformity, well bound and paginated	5 Marks
		100 Marks

The pass Mark in order to proceed for financial evaluation will be 75% in the Technical Evaluation.

### C. Financial (Premium) Evaluation

The bidders who will succeed in preliminary/Mandatory and Technical Evaluation will be analyzed based on the Premium Evaluation. The lowest evaluated bidder will qualify for the Tender Award.

### Part 3: Declaration (For Tenderer Only)

(The Tenderer is expected to state categorically whether he/she will/will not accept to be evaluated on the above criteria)

Q. Will you accept your bid to be evaluated based on the above criteria and abide by them during the entire period of the tender (tick appropriately below)

No:    Yes:

Official Stamp: .....

Sign: .....

Date:.....